

## Biography



### **Joseph Lee** **Product Director, Hong Kong and Macau**

Joseph Lee is the Product Director, Hong Kong and Macau, for H3C. As well as developing the market for H3C networking products and solutions he leads the product team. In this role, he acts as a trusted advisor to customers, understanding pain points, analyzing business impact and proposing the best and most efficient solution.

He is also responsible for product management and developing sales programs to ensure a strong and consistent H3C brand experience. He is a regular speaker at customer and partner events.

Before joining H3C, he held various pre-sales and product management positions with a number of major IT vendors and system integrators, including Cisco, Dell, Unisys, PCCW and ASL.

He has over 20 years of pre-sales experience in the IT industry, particularly in the networking industry. He holds a Bachelor's Degree in Telecommunication Engineering.

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### **李志豪** **港澳區產品總監**

李志豪現任 H3C 港澳區產品總監。李氏除負責領導產品團隊開拓 H3C 的網絡產品方案外。他更是一個值得客戶信賴的顧問，了解客戶所面對的困難，分析有關問題對業務所造成的影響，並為客戶提供最佳及最有效的解決方案。

李氏更負責產品管理及開發新的銷售計劃，確保為 H3C 建立一個強勁兼且一致的品牌。為此，李氏經常以講者身分在客戶及合作夥伴活動中演說。

李氏在資訊科技業界，特別在網絡產品方案行業擁有超過 20 年售前服務經驗。在加入 H3C 以前，李志豪在多家主要 IT 廠商及系統集成商，包括思科、戴爾、Unisys、PCCW 及自動系統負責售前及產品管理等職位。

李氏持有電訊工程學士學位。