



**CK Lam**  
**Enterprise Solutions Manager**  
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Based in Singapore, CK manages the Juniper Networks Enterprise Solutions for Asia-Pacific and is responsible for evangelizing leading-edge solutions including the Data Center and Security solutions to enterprise customers and partners in the region.

CK was most recently with IBM Global Technology Services (GTS) as an Advisory Sales Specialist for network infrastructure, network security and data centre solutions. Prior to that, he spent five years as a Technical Marketing Engineer for Intel's Network Products Division covering the APAC region and supporting the product managers for switches, routers, SSL accelerators and Server Load Balancers. He also held various technical positions in Novell and Singapore Computer Systems before that.

CK has more than 15 years of experience in the IT industry, covering technologies from network solutions, security solutions to wireless solutions.